

## Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 EUR-12 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15

STR-04 TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

XMB-02 /101 W

----- 062834

R 022010Z SEP 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 7999

INFO AMEMBASSY BERN

AMEMBASSY VIENNA

AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

LIMITED OFFICIAL USE GUATEMALA 4695

FROM ROCAP

E.O. 11652: N/A

TAGS: ECOPBN PORG, ETRD, GT, CR, HO, ES, NU

REF: STATE 181868

1. CA WILL SEEK TO TIE THE U.S. TO THE GSP OBLIGATIONS ASSUMED  
UNILATERALLY IN THE TRA, CA (AND PRESUMABLY OTHER LDC'S) WILL  
WORK TOWARD AN EVENTUAL MULTILATERAL INSTRUMENT UNDER WHICH  
ALL DC'S WOULD ACKNOWLEDGE THEIR OBLIGATIONS TO EXTEND GSP  
TO THE LDC'S. AFTER ACKNOWLEDGING GSP AS AN OBLIGATION AND  
DUTY, THE DC'S WOULD NO LONGER HAVE THE UNRESTRICTED RIGHT  
TO WITHDRAW AN ITEM FROM GSP, BUT WOULD HAVE TO SHOW CAUSE,  
JUST AS THEY ARE EXPECTED NOW TO SHOW CAUSE IF, SAY, FOR BOP  
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REASONS, THEY WISH TO INTRODUCE AN IMPORT DUTY SURCHARGE

OR CHANGE CURRENCY PARITIES.

2. CA IS STILL PURSING EFFORTS TO NEGOTIATE FROM A COMMON POSITION. SIECA IS ATTEMPTING TO FORMULATE AN ACCEPTABLE MECHANISM UNDER WVUCH THERE WOULD BE A SINGLE CA NEGOTIATOR, SUPPORTED BY A FIVE-NATION STAFF AND RESPONSIBLE TO THE FIVE CA GOVERNMENTS. PROPOSED MODALITIES HAVE BEEN ACCEPTED BY THREE OF THE FIVE. SIECA CONFIDENT GUATEMALAN ACCEPTANCE CAN ALSO BE ARRANGED, BUT NICARAGUA, AS USUAL, VERY DOUBTFUL. FAILING AGREEMENT ON SINGLE CA NEGOTIATER, CA'S WILL CONTINUE, AS AT PRESENT, IN CLOSE COORDINATION THROUGH SIECA REP. IN GENEVA. OBJECTIVE IS TO ACHIEVE MAXIMUM NEGOTIATING LEVERAGE, RECOGNIZING THAT CA'S ARE INSIGNIFICANT SELLERS OR BUYERS OF ANYTHING AS INDIVIDUAL UNITS. CENTRAL AMERICA AS A REGION, HOWEVER, THOUGH STILL NOT NUMERO UNO, BECOMES A SIGNIFICANT TRADER IN A FEW COMMODITIES, AND THUS WORTH THE NEGOTIATING TIME OF OTHER PARTICIPANTU IN MTN. TRAGEN. ALSO PASSED INFO USAID/GUATEMALA. ANDREWS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE LAW, LESS DEVELOPED COUNTRIES, GENERALIZED PREFERENCES (TARIFFS), NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975GUATEM04695  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750303-0436  
**From:** GUATEMALA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750993/aaaadegw.tel  
**Line Count:** 80  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 181868  
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**Review Authority:** CunninFX  
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**Status:** NATIVE  
**Subject:** n/a  
**TAGS:** ECON, PORG, ETRD, GT, CS, HO, ES, NU, US, XK  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006